

North India | Sotheby's
INTERNATIONAL REALTY

CII
Confederation of Indian Industry

Present

GLOBAL LUXURY REALTY CONCLAVE

February 25-26, 2017 | The Taj Palace Hotel, New Delhi

Knowledge Partners

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THE ECONOMIC TIMES



CII-Sotheby's Global Luxury Realty Conclave

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Conclave Program

DAY 1, Saturday, 25th February 2017

0945 – 1015hrs	Registration, Tea/ Coffee
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1015 - 1100 hrs	Inaugural Session
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1100 – 1145hrs	Session 1: Global Real Estate Market Overview & Buying Behavior of Global Indians
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1145 - 1215hrs	Tea/Coffee Break
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Owning a property abroad is becoming an increasingly popular trend for the world's ultra wealthy. This session will highlight the various factors such as Citizenship opportunity, Liberalized remittance scheme, greater stability and security, tax efficiency, ease of travel, higher standard of living, increased options for children's education, and investment opportunities that attract UHNW individuals to buy a home abroad.

1215- 1300hrs	Session 2: Changing Face of Indian Luxury Real Estate & Buying Behavior of NRIs
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Indian real estate market has evolved from being a market focused only on location but also to a new and vibrant concept of branded homes at par with global standards, engaging international architects, concierge services, infrastructure & amenities. This has reinforced the creditability & commitment in the minds of the global Indian including large diaspora of Non resident Indians towards investing in Luxury real estate.

1300 - 1345hrs	Networking Lunch
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1345 - 1430hrs	Session 3: Policy Changes affecting the Real Estate Sector
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In this session we would talk about the changes in Tax policies, RERA, REITS, Union Budget 2017, Mortgages involved in investing abroad and movement of interest rate.

1430 - 1530hrs	Session 4: Recent Developments Impacting Domestic & International Real Estate
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With fast paced changes and developments after BREXIT, US Elections, Demonetisation there has been a major impact on real estate market globally. There is an urgent need to generate updated knowledge and get a long term view of the impact.

1530 - 1600hrs	Tea/Coffee Break
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1600 – 1700hrs	Session 5: Global Trends in Vacation & Second Homes – Domestic & International
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The country's economic success over the last decade resulting in higher aspirations and disposable income has created a class of investors for vacation homes ranging from beach residences to scenic hills & golf retreats, both within India as well as in prime locations overseas.

1700 – 1800hrs	Networking over Cocktails
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DAY 2, Sunday, 26th February 2017

1030 - 1100hrs Tea/Coffee

1100 - 1230hrs Session 6: Art & Home, Luxury Living

Luxury Real Estate & Art are connected as both entail high caliber of creativity and exclusivity in the eyes of an affluent buyer. This session will give a valued perspective on Art & Design in Real Estate that will be extremely important to depict India's evolving luxury real estate wherein our brands are recognizable as benchmarks of global perfection.

1245 – 1400hrs Networking Brunch

1700 - 1800hrs Networking over cocktails